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*Kevin Harrington is the founder of
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Master Class. A successful
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Book: Zig Ziglar's Secrets of Closing the Sale (1984). Author: Zig Ziglar. 10 Key Concepts: 1. By asking questions, there is no way you can get unhappy with me about the answers you give to those questions

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*Book Summary: Zig Ziglar Secrets
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One of his books 'Secrets Of Closing The Sale' has sold more than a million copies. He died in 2012 but his ideas are still alive and inspiring people who make a living through sales. Zig was a

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great storyteller and he could tell
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*combination of “Ziglar on Selling”
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sale” In which he discusses the
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can in his words see you at the
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